



## Cask's Framework for Success

A holistic strategy that incorporates all elements of transformation that focuses on value realization & user adoption.



Strategic Compass™



Business Process



Governance Alignment



Employee & Customer Experience



Organizational Change Management



Agile Platform Delivery

## Cask delivers more than implementation. We deliver transformation.

Cask draws on a broad range of industry expertise and competencies to extend the value of your ServiceNow platform. Our framework for success incorporates a strategic approach using all elements of transformation to maximize value and promote user adoption.



Gold Sales Partner



Gold Services Partner



## ITxM Value Driver to Solution Map

✓ = Primary Capability
✓ = Supporting Capability

Value Drivers	Cask Framework for Success	Portfolio Mgmt (SPM, APM & PPM)	ITSM Core	ITBM	ITOM	ITAM & SAM	Governance Alignment & OCM	Service Complete (Incl. UX)
Work with business partners to forecast and manage demand	~	~		<b>~</b>				~
Communicate value to my business partners and constituency	~	~	~	✓	~			~
Better perception of services by users	~	~	~	~	~			~
Track and manage costs to demonstrate value to my partners	~	~	~	<b>~</b>		<b>~</b>		~
Prioritize projects in the context of organizational constraints	~	~	~	~		~		
Maximize investment value	~	<b>~</b>		~		~	<b>~</b>	

## Create a Roadmap for Success

A strategic roadmap and actionable plan to realize quick time-to-value every step of the way with quantifiable metrics.



- Understand current state
- Align digital strategy across the ServiceNow ecosystem
- Develop an action plan that harmonizes transformational elements using Cask's Framework for Success